

2021  
ANNUAL REPORT

A photograph of a man and a young girl standing in a field of tall grass, holding hands. The man is on the right, wearing a dark cap, a plaid shirt, and overalls. The girl is on the left, wearing a pink and white plaid shirt. They are both looking towards the horizon where the sun is setting, creating a warm, golden glow. The text "AAAI in Action" is overlaid in the center of the image.

# AAAI in Action



# Table of Contents

- 2 Message from Chair and Vice Chair
- 3 Message from the President
- 4 AACI Mission, Value and Goals
- 6 AACI in Action
- 8 Legislative Update
- 10 Administration Update
  - New RMA Administrator
  - Policy Updates
- 14 AACI Member Spotlight
- 16 AACI-PAC Impact
- 18 AACI-PAC Contributors

## MESSAGE FROM THE CHAIR AND VICE CHAIR

We open our message with a word of appreciation for AACI's members. The past two years have been unprecedented to say the least and it has required us to be flexible in the way we advocate. Throughout this experience, you have adapted to the challenges and subsequent changes in support of AACI and its advocacy efforts to ensure a strong crop insurance program is available for America's farmers and ranchers. Thank you!

While COVID-19 will continue to challenge us logistically, we do feel that better days are ahead. Nowhere was this felt more than the latter part of the year when we executed our first in-person fly-in since the pandemic started. And our inaugural "Seeding the Future" class of young leaders was finally able to visit in person with Members of Congress, Congressional staff, and observe a bit of the legislative process in action.

Looking ahead, it seems that the more things change, the more they stay the same. Last year at this time, we were preparing to navigate the brave new political world in Washington where there was a new administration, new Congress, new political majorities, and new leadership at the Senate and House Agriculture Committees — all in the context of the challenges that have made travel and in-person discussions difficult.

We are now in the midst of another election year that could result in a new political dynamic — all while we prepare for negotiations around the next Farm Bill reauthorization. Additionally, we look forward to working with RMA's new Administrator Marcia Bunger.

This we know for certain: AACI is well-equipped to manage whatever challenges or hurdles comes our way because of your dedication to the cause and because of the strong relationships we continue to cultivate at USDA, RMA, Capitol Hill, and beyond.

Again, we are grateful for your efforts this past year and we look forward to a successful 2022.



**GRANT ADAMS**  
Chairman



**BENSON LATHAM**  
Vice Chairman

## MESSAGE FROM THE PRESIDENT

We began the year with cautious optimism that we could get closer to more normal operating procedures while navigating the seemingly ever-changing COVID-19 protocols. We end the year with several successes on that front.

Despite a hyper-partisan atmosphere, a precarious political landscape, and lingering complications from a global pandemic, AACI stayed true to its mission to promote and protect a viable, affordable, and diverse crop insurance program. This past year we continued to build deep relationships with policymakers, their staff, and other key stakeholders who are critical for the success of crop insurance.

After a positive, multi-week virtual fly-in that took place in May, AACI staff began meeting in person with new members and their aides in early July. We hosted our first in-person board meeting and leadership development programs in the fall. These activities help expand our footprint on Capitol Hill and will provide a strong baseline for meetings when the coming year as the farm bill reauthorization process gets started.

We will continue to use the option of virtual outreach but are striving to renormalize our in-person advocacy which is where lasting relationships are built. We appreciate your commitment to the AACI organization and its mission to protect crop insurance during these challenging times.

We look forward to continuing our work in 2022 with the following specific goals:

**Staying Connected to Policymakers:** On the heels of the first in-person AACI/NCIS annual meeting since the global pandemic began, AACI will continue to normalize in-person advocacy while enhancing virtual outreach options. To that end, AACI is planning another in-person fly-in for the spring. Face-to-face engagement is vital to the continuity of our association's advocacy efforts and overarching mission to promote and protect the federal crop insurance program.

**Preparing for the Next Farm Bill:** As the House and Senate Agriculture Committees begin formal oversight and preparation to reauthorize the 2018 Farm Bill, AACI will proactively be working with the Committees and the Crop Insurance Caucus to ensure the priorities of the crop insurance industry are top of mind, and more importantly, ensure that the crop insurance program will not be adversely impacted throughout the negotiation process as various policy concepts are discussed.

**Cultivating AACI Leaders:** Following a series of delays due to the global pandemic, AACI plans to conclude its inaugural Seeding the Future leadership development program by completing the final two courses (PAC, Grassroots, & Policy and Communications & Leadership) in person in 2022. We will also be receiving applications for the second class that will commence in 2023.

I look forward to working with you throughout the year.

**SCOTT GRAVES**  
President

## Our Mission

The American Association of Crop Insurers advocates on behalf of all segments of the private crop insurance industry from companies to agents to its affiliates. AACI provides a unified voice to promote and protect a viable, affordable, and diverse crop insurance program.

## Our Values

Since our founding in 1983 as the primary trade association of insurance providers, we have followed a set of core values. These founding principles guide our efforts to promote policies that encourage the effective and efficient private sector delivery of crop insurance.

- 1 We support American farmers and ranchers in their pursuit to provide our nation and the world with an affordable, abundant, and secure food, fiber, and feed supply.
- 2 We support protecting the integrity of the crop insurance program by continually working to identify and correct inefficiencies and abuses of current policies.
- 3 We support partnering with industry leaders to foster vibrant rural communities.
- 4 We support promoting the stewardship of our nation's natural resources.
- 5 We support expanding crop insurance so that farmers, ranchers, and growers all across the country have access to this essential risk management tool regardless of their farm size, background, location, or method of production.

## Our Goals

AACI has identified the following strategic goals to align both its organizational mission and values.



- 1 Maintain and advance strong policies that support the effective and efficient private sector delivery of the federal crop insurance program.
- 2 Continue to expand coverage of crop insurance to reach a diverse range of farmers, ranchers, and growers across the country.
- 3 Increase awareness of the value and cost-effectiveness of crop insurance and work to ensure adequate resources are available to maintain the viability of the program.
- 4 Foster strong, purposeful relationships within the legislative and executive branches of government in a proactive manner by promoting the critical role that crop insurance plays in contributing to a safe, abundant, and affordable domestic food and fiber supply.
- 5 Build upon existing relationships within the agricultural, conservation, and wildlife communities and identify opportunities to expand support for the federal crop insurance program.

## Staying Connected to Policymakers

Following continued interruptions to many normal operating procedures, AACI continued to enhance its virtual outreach as well as strive to renormalize our in-person advocacy. After a successful, multi-week virtual fly-in that took place in May, AACI staff began meeting in person with new members and staff in early July and hosted our first in-person Board Meeting and leadership development programs in the fall. Below is a summary of several efforts undertaken by AACI over the course of the past year to keep its members up to date.

In early 2020, AACI launched its first ever weekly call series for its entire membership, giving members an opportunity to engage with elected officials and key decision makers. Given the easy accessibility for members to participate, AACI continued the outreach program and shifted it to a monthly event. This year, AACI hosted virtual meetings with multiple Members of Congress where the association highlighted the importance of the crop insurance program and received first-hand updates regarding the larger policy initiatives moving through Congress, as well as the various priorities of elected officials throughout the country.

Building on the Association's 2020 goal of normalizing virtual outreach, AACI successfully completed the association's first ever virtual fly-in over the course of three weeks throughout the month of May. As part of the fly-in, AACI met with USDA officials, including RMA Acting Administrator Richard Flournoy and his staff, as well as Gloria Montano Greene, the newly appointed Deputy Under Secretary for Farm Production and Conservation (FPAC). AACI also heard from Members of the House Agriculture Committee and held meetings with staff in nearly every member's office of the Senate Agriculture Committee.

In the fall, AACI resumed in-person activity with its members for the first time since the start of the pandemic with a scaled-back version of the fall fly-in. AACI broke the week up into two parts, starting with the second course of their leadership development program, Political & Policy, where class participants learned about policy development and implementation through the legislative process. Following the conclusion of the leadership meetings, several AACI Board Members traveled to Washington, D.C. for in-person meetings and fundraisers where they had an opportunity to meet with both Republican and Democratic Members of the House Agriculture Committee, as well as senior staff who will be focused on crop insurance issues heading into the 2023 Farm Bill.

On December 3, AACI Chairman Grant Adams participated in a private roundtable discussion with Members of the House Agriculture Committee to help educate them on the Federal crop insurance program. During the discussion, Grant highlighted the importance of the program as a cornerstone of the safety net and the importance of the ongoing public-private partnership between the industry and the federal government. The Committee relayed that it intends to begin a series of formal hearings next year in anticipation of the upcoming 118th Congress where work on the bill will get underway quickly.

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## 2021 Legislative Wrap Up

In 2021, Congress was faced with tight margins in both the Senate (50-50 split) and the House (222 D-213 R), but at the same time, they also had to deal with the ongoing impacts of the COVID-19 pandemic and pass several pieces of highly controversial legislation.

Below is a summary of the top legislative priorities that Congress debated and/or passed this year.

On March 11, President Biden signed into law the American Rescue Plan, which provided \$1.9 trillion to address the continued impact of the COVID-19 pandemic. Some key components of this bill include \$1,400 payments for individuals making up to \$75,000 or couples making up to \$150,000; \$350 billion for state, local and tribal governments; \$10 billion for critical state infrastructure projects; \$14 billion for the distribution of vaccines; and \$130 billion to primary and secondary schools. The agricultural provisions of the package appropriated roughly \$10.4 billion for programs designed to strengthen the agricultural and food supply chain, e.g., animal surveillance or COVID-19 mitigation efforts for agricultural workers; additional resources to purchase and distribute agricultural commodities to nonprofits, restaurants or other food-related entities; increase access to health care in rural communities; and provide debt relief and other support programs for socially disadvantaged farmers and ranchers.

On November 5, Congress finally passed the \$1.2 trillion bipartisan infrastructure framework (BIF) after months of deliberation, and President Biden held a large ceremony signing ceremony for the

bill on November 15. The bill adds more than \$200 billion to upgrade roads, bridges, and railways, and roughly \$75 billion targets water and pollution clean-up. Another \$75 billion goes to spending on electric power, and some \$5 billion will go to electric vehicle charging stations. As for agriculture, of the \$1.2 trillion in estimated funds detailed under BIF, \$550 billion represents new spending. The remaining \$650 billion is pre-allotted funds for highways and other scheduled projects. Of the \$550 billion in new spending, 52%, or \$284 billion, is dedicated to surface transportation improvements, with the remaining \$266 billion linked to core infrastructure projects. Further detailed in Figure 3. New spending pay-fors include \$210 billion from repurposed 2020 COVID-19 relief funds, representing 38% of the \$550 billion cost.

On December 2, the House & Senate successfully passed a continuing resolution (CR) for FY2022 that would fund agencies at the FY2021 levels through February 18, 2022. President Biden ended up signing the CR just prior to the midnight deadline, avoiding any sort of government shutdown. The funding discussion will crop back up because Congress will soon need to decide how to move



forward prior to the new deadline of February 18. It's believed that most Republican members will be in support of passing another CR through the end of the fiscal year (through Sept. 2022), which would maintain funding levels that were approved under the Trump Administration. However, Democrats will look to pass their own spending bill with funding levels that reflect the priorities of President Biden and his Democratic colleagues.

The week of December 13, Congress finally addressed the debt ceiling issue. To make this happen, Congress first had to pass a bill that established a one-time process allowing Democrats to fast-track the increase with a simple majority (51 votes), but that initial bill required 60 votes. Leader McConnell received significant push back from several Members of his caucus on the plan, but in the end, he secured 14 GOP votes, four more than he needed to pass the bill. After the one-time process was approved, Senate and House Democrats passed another bill on a party-line vote that lifted the debt ceiling by \$2.5 trillion, which is the largest increase in recent history. The new limit is intended to allow the federal government's borrowing authority to run through 2022 midterm elections.

As the Christmas holiday was approaching, Senate Majority Leader Chuck Schumer (D-NY) continued to push his party to pass the President's Build Back Better (BBB) plan prior to the end of the year. President Biden and Schumer held meetings with Senator Joe Manchin (D-WV), who has been holding the key vote for Democrats since negotiations began months ago. However, Manchin said he

did not want a vote until sometime in 2022, citing concerns with inflation and several provisions in the massive package. Democrats also need to ease concerns following the CBO score that was released on December 10, which projects the bill to cost nearly \$3 trillion more than advertised for a total price tag of nearly \$5 trillion.

Now that BBB negotiations have dragged into 2022, Democrats need to act quickly if they want to get the measure passed before campaign season heats up for the November midterms. To achieve that goal, the Democrats may break the BBB up into several smaller packages, which will allow them to move portions of the bill where they have agreement. It's been reported that a package of provisions related to climate and agriculture could be one area that Democrats decide to move on its own.

It's unclear what will ultimately make it into the final version of any bill, but the House-passed version of BBB includes the following ag provisions: 1) \$2B in investments in agricultural research and infrastructure; 2) \$18B in rural job-promoting investments to ensure those living in rural America, on tribal lands, and our insular areas have access to clean water and reliable and efficient renewable energy; 3) \$27.15B in investments in forestry programs to help combat forest fires and contribute to healthy, resilient forests; 4) \$12B in critical debt relief for farmers in need and for USDA to tailor its programs to support new and existing farmers through outreach, education, and technical assistance; 5) \$28.29B in historic investments in vital conservation programs and support for producers.

## USDA Announces Marcia Bungler as Administrator of the Risk Management Agency



**Marcia Bungler**  
RMA Administrator

On November 15, USDA announced that Marcia Bungler would be named Administrator for the Risk Management Agency (RMA), which is responsible for managing the federal crop insurance program. Ms. Bungler joins USDA after serving as a County Executive Director for USDA's Farm Service Agency (FSA) for 18 years, and in total, she has over 25 years of experience working for FSA. In her role as County Executive Director, Bungler worked closely with Pine Ridge Tribal Government leaders and personnel to administer FSA programs on the second largest land based Indian Reservation in the U.S. She served 15 years on the South Dakota Advisory Council to the U.S. Commission on Civil Rights and previously held positions at Farm Credit Services of America, including Crop Insurance Specialist and Crop Insurance Officer. Recently, she founded an agriculture consulting limited liability company providing assistance to area farmers & ranchers and to work with a local crop insurance agency selling and servicing crop insurance policies. Bungler is also the owner and operator of a 2000-acre, family-owned farm. Bungler graduated cum laude and received her bachelor's degree from Augustana College. She will be the first person who is a member of the Asian American and Pacific Islander community and the first woman to serve as Administrator for RMA.

## USDA/RMA Announcements

### USDA Introduces New Insurance Policy for Farmers Who Sell Locally

**Oct. 6, 2021** — USDA announced they are rolling out a new insurance option specifically for agricultural producers with small farms who sell locally. The new Micro Farm policy simplifies record keeping and covers post-production costs like washing and value-added products.

USDA's Risk Management Agency created this new policy based on research directed by the 2018 Farm Bill, and it includes feedback from producers who grow for their local communities. The policy will be available beginning with the 2022 crop year.

[VIEW FULL RELEASE](#)

### USDA Provides \$1.8 Billion to Offset Market Fluctuations

**Nov. 1, 2021** — USDA announced that they are in the process of issuing \$1.8 billion in payments to agricultural producers who enrolled in the Agriculture Risk Coverage (ARC) and Price Loss Coverage (PLC) programs for the 2020 crop year. These payments provide critical support to help mitigate fluctuations in either revenue or prices for certain crops. These two USDA safety-net programs help producers of certain crops build back better after facing the impacts of COVID-19 and other challenges.

In addition, USDA's Farm Service Agency (FSA) is encouraging producers to contact their local USDA Service Centers to make or change elections and to enroll for 2022 ARC or PLC, providing future protections against market fluctuations. The election and enrollment period opened on Oct. 18, 2021 and runs through March 15, 2022.

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### USDA Issuing Approximately \$270 Million in Pandemic Assistance to Poultry, Livestock Contract Producers

**Nov. 18, 2021** — USDA announced they began issuing approximately \$270 million in payments to contract producers of eligible livestock and poultry who applied for Pandemic Assistance. Earlier this year, USDA's Farm Service Agency (FSA) identified gaps in assistance including in the initial proposal to assist contract growers. In August, USDA released the improved program for contract producers to fill these gaps, providing support as part of USDA's broader Pandemic Assistance for Producers initiative.

The Consolidated Appropriations Act, 2021, provided funding for payments to contract producers of eligible livestock and poultry for revenue losses from Jan. 1, 2020, through Dec. 27, 2020. Contract producers of broilers, pullets, chicken eggs, turkeys, hogs and pigs, ducks, geese, pheasants and quail were eligible for assistance, along with eligible breeding stock and eggs of all eligible poultry types produced under contract. Signup ran from Aug. 24, 2021, through Oct. 12, 2021.

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## Small-Scale, Local Producers Get Improved Insurance Coverage through New Micro Farm Policy

**Nov. 30, 2021** — USDA announced that agricultural producers with small-scale farms who sell locally can now get simplified insurance coverage through a new policy designed for their needs. USDA developed the new Micro Farm policy, which simplifies recordkeeping and covers post-production costs like washing and value-added products. Micro Farm is offered through Whole-Farm Revenue Protection (WFRP) and is geared to local producers.

"USDA is focused on supporting local and regional food systems, and Micro Farm is one more example of how we're helping agricultural producers with farms of all shapes and sizes to manage their unique operations and risk," said Marcia Bungler, Administrator for USDA's Risk Management Agency (RMA). "The Risk Management Agency values collaboration and feedback from our customers, and Micro Farm is one way we're responding to producers' needs."

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## USDA Updates Crop Insurance to Respond to Producer Needs, Support Conservation and Climate Mitigation Efforts

**Dec. 1, 2021** — USDA announced they are making updates to crop insurance to respond to the needs of agricultural producers, including organic producers, as well as to support conservation of natural resources on agricultural land.

Specifically, USDA's Risk Management Agency (RMA) is making permanent a new provision that allows producers to hay, graze or chop cover crops and still receive a full prevented planting payment. To accommodate the different farming practices across the country, RMA is also increasing flexibility related to the prevented planting "1 in 4" requirement, as well as aligning crop insurance definitions with USDA's National Organic Program.

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## USDA Improves, Strengthens Crop Insurance for Hemp Producers

**Dec. 2, 2021** — In response to feedback received from the producers, USDA announced they are improving crop insurance for hemp. USDA's Risk Management Agency (RMA) is strengthening the hemp crop insurance policy by adding flexibilities around how producers work with processors as well as improving consistency with the most recent USDA hemp regulation.

RMA revised the policy to add flexibility to the insurability requirements for hemp under contract. Producers are no longer required to deliver hemp without economic value for insurability. However, contracts between producers and processors may still include delivery requirements. Additionally, RMA clarified how the amount of insurable acreage is determined if the processor contract specifies both an acreage and a production amount. This change was made in the policy to ensure producers know how their insurable acreage is determined for those contracts.

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## USDA Opens 2022 Signup for Dairy Margin Coverage, Expands Program for Supplemental Production

**Dec. 8, 2021** — As part of the Biden-Harris Administration's ongoing efforts to support dairy farmers and rural communities, today the USDA opened signup for the Dairy Margin Coverage (DMC) program and expanded the program to allow dairy producers to better protect their operations by enrolling supplemental production. This signup period – which runs from Dec. 13, 2021 to Feb. 18, 2022 – enables producers to get coverage through this important safety-net program for another year as well as get additional assistance through the new Supplemental DMC.

Supplemental DMC will provide \$580 million to better help small- and mid-sized dairy operations that have increased production over the years but were not able to enroll the additional production. Now, they will be able to retroactively receive payments for that supplemental production. Additionally, USDA's Farm Service Agency (FSA) updated how feed costs are calculated, which will make the program more reflective of actual dairy producer expenses.

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## RMA Publishes Proposed Changes to the Apple Crop Insurance Policy

**Dec. 14, 2021** — USDA announced publication of a proposed rule in the Federal Register to amend the Apple Crop Provisions. The proposed changes are based on stakeholder feedback and recommended changes from a contracted study on the apple crop insurance program. Following feedback from the proposed rule, RMA will publish a final rule that is expected to be effective for the 2023 crop year.

RMA is proposing the following: 1) Enable producers to elect different coverage levels and percent of price elections by type, which allows producers to manage individual coverage and price risk more effectively; 2) Allow producers' premiums to be reduced in response to orchard management practices, such as removing or grafting trees, that typically occur after the acreage reporting date and decrease an orchard's productivity; 3) Allow producers to insure at a higher price for apples sold predominantly to direct markets or premium processing markets; 4) Exclude apples sold for the slicer market from being considered "fresh apple production."; and 5) Introduce a fresh fruit factor to account for the reduced market value of production insured under the Quality Option sold for a grade other than U.S. Fancy

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UPDATE:

# Seeding the Future

We want to congratulate the members of AACI's leadership development program, *Seeding the Future*, for completing the first two courses. The first course, History & Mission, took place in early May as part of AACI's virtual spring fly-in. During this course, the group heard from former AACI employees about the history of the association, and a university professor provided an in-depth look at the evolution of the federal crop insurance program.

The second course of the program, Political & Policy, was completed as part of AACI's fall fly-in in October, which was held in Washington, DC. The goal of this course was to help the class understand policy development and implementation through legislative and executive branch decision-makers, as well as other leaders of agriculture and conservation. Over the two-day visit, the leadership class met with Members of Congress, USDA officials and staff, commodity and conservation

representatives, and several Hill staffers from various offices and committees.

In 2022, the leadership class is scheduled to complete the final two courses of the program: Communications & Leadership and PAC, Grassroots & Policy. Those that successfully complete all four courses of the program will be recognized at the annual convention.



Below is a list of the current leadership class participants, and if you would like more information about applying for the program in the future, please contact Matt Valesko (matt@aacinsurers.com).



**Douglas Carothers**  
Bakersfield, CA  
Personal Ag Management Services  
Agent Division



**Matt Klein**  
Cincinnati, OH  
Great American Insurance Group  
Company Division



**Lucas Conmey**  
Deforest, WI  
Compeer Financial  
Agent Division



**Casey Krueger**  
Pierce, NE  
Crop Risk Services  
Company Division



**Shannon Foster**  
Des Moines, IA  
Rain & Hail Insurance Services  
Company Division



**Bradley Meyer**  
Johnston, IA  
Rain & Hail Insurance  
Company Division



**Jason Gama**  
Edwards, IL  
Compeer Financial  
Agent Division



**Kyle Perry**  
West Lafayette, IN  
The Assure Group  
Agent Division



**Rebecca Hudson**  
Alton, VA  
NAU Country Insurance Company  
Company Division



**Justin Tillson**  
Cincinnati, OH  
Great American Insurance Group  
Company Division



**Aaron Janes**  
Lenexa, KS  
ProAg Insurance  
Company Division



**Brandon Walters**  
Ionia, MI  
GreenStone Farm Credit Services  
Agent Division

## 2021 AACI Political Action Committee

TOTAL MONEY DISTRIBUTED TO HOUSE AND SENATE CAMPAIGNS

\$92,500

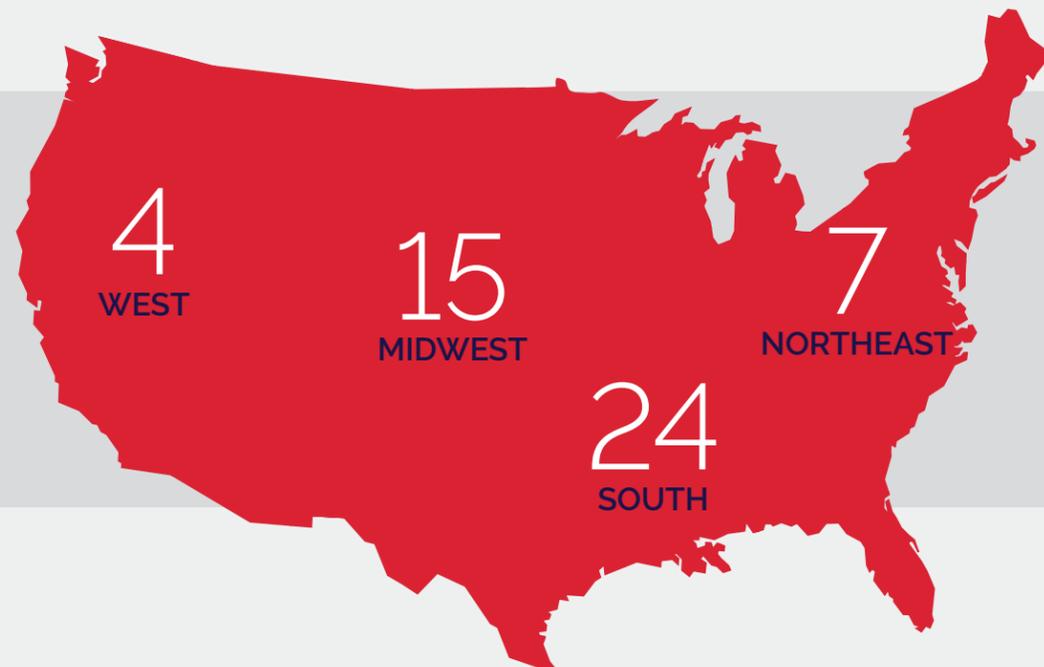
MONEY RAISED TOWARDS AACI PAC FROM OUR MEMBERSHIP

\$120,014

(includes Type I and Type II contributions)

CONTRIBUTIONS TO CAMPAIGNS BY REGION

The map below depicts the regional breakdown of campaigns AACI PAC supported throughout the country.



## Thank You To Our 2021 AACI-PAC Contributors

### PAC CHAMPION \$5,000

Carothers, Dan  
Rain and Hail  
Insurance Society

### PAC LEADER \$2,500 - \$4,999

Snider, Todd

### PAC TRAILBLAZER \$1,500 - \$2,499

Adams, Grant  
Carothers, Douglas  
Davenport, Michael  
Deterding, Kelly  
Grimley, Gene  
Jakway, Douglas  
Janicek, Kenneth  
Korin, James  
Latham, Benson  
Weber, Tim  
Wienstroer, John

### PAC PIONEER \$500 - \$1,499

Allison, Mark  
Atkinson, Jordan  
Bartling, Craig  
Baumgart, Jeffrey  
Biewer, Dennis  
Bird, Dan  
Bird, Rick  
Bird, Robert  
Brallier, Andy  
Catalano, Anthony  
Clarke, Dean  
Copeland, Tim  
Deal, Mick  
Domer, Jay  
Erb, Benjamin  
Fink, Bradley  
Foster, Shannon  
Frelich, Steve  
Gonzales, Craig  
Hall, Mark

Hardt, Phillip  
Jensen, Jared  
Johnson, Brian  
Klein, Matthew  
Larck, Shane  
Lorimer, William  
Love, Kale  
McDermott, John  
Meyer, Brad  
Meyer, Jeff  
Morrison, Rich  
Mossman, Mark  
Norrish, Scott  
Perry, Warren  
Perry, Kyle  
Peterson, Michael  
Powers, Kevin  
Reisig, David  
Rieger, Mark  
Rohling, Ron  
Schuler, Dave  
Strickland, Dennis  
Svigen, Kevin  
Thomas, Randall  
Tinnell, Clay  
Twomey, Robert  
Ufer, William  
Veenstra, Bradley  
Weaver, Shane  
Wilson, Bill

### PAC PATRON \$250 - \$499

Altfillisch, Jeffrey  
Bhangoo, Guri  
Braddock, Stephen  
Burghduff, Kenneth  
Byrd, Chad  
Chrystal, John  
Coalt, Dallas  
Crowley, Daniel  
Currie, Mark  
De Nooy, Jonathan  
Dicke, Hank  
Downing, Troy  
Emerson, Teresa  
Erickson, Darrin  
Eslinger, Wade

Eversole, Craig  
Flemmer, Erin  
Fransen, Shari  
Goergen, Marvin  
Goldhahn, Lynn  
Graunke, Lucas  
Grefsrud, Rollin  
Grout, Crystal  
Hayes, Terry  
Hinders, Randy  
Hoffman, Joe  
Humfeld, Randy  
Johnson, Danelle  
Klais, Glen  
Kluge, Chris  
Kofford, Barry  
Large, Mike  
Lassey, Paul  
Latour, Mitch  
Maus, Brock  
Medley, Michael  
Nedved, Monica  
Nesemeier, Chad  
Owens, Bert  
Phillips, Toby  
Richter, Brenda  
Riesselman, Andy  
Rosenthal, Mitch  
Rue, Mason  
Seguin, Kim  
Sisk, Kyle  
Skinner, Gary  
Smith, Michael  
Survilla, Joseph  
Trampel, Roger  
Umberger, Patrick  
Van Weelden, Andrew  
Vogt, Randy  
Wagener, Gloria  
Webb, Kimberly  
Wigham, Tammy  
Wilde, Dana  
Young, Laura  
Zignego, James

### PAC SUSTAINER \$25 - \$249

Abner, Andrew

Adams, Michelle  
Agguire, Arcadio  
Alexander, Patrick  
Alldredge, Robert  
Allison, Chad  
Anderson, Dwight  
Anderson, Philip  
Anderson, Levi  
Antony, Mandy  
Arguelles, Josh  
Arnold, Mark  
Atkinson, Jenna  
Backer, Jeffery  
Baines, Jas  
Baldwin, David  
Barclay, Randy  
Barr, Matt  
Bartling, Brad  
Bauer, Lisa  
Bean, Russell  
Beans, Terry  
Beeley, Robert  
Begner, Elsie  
Bendorf, Ivan  
Berens, Thomas  
Berger, Vicki  
Bernard, Anthony  
Beutz, Lynn  
Birk, Ashton  
Blazel, Mike  
Bliss, Lori  
Bliss, Todd  
Bogan, Ricky  
Bond, George  
Brallier, Andy  
Briggs, Kristina  
Britt, John  
Broadhurst, Jordan  
Brockriede, Mark  
Brown, Jack  
Bruce, Tessa  
Bryan, Michael  
Bukowski, Joshua  
Campbell, Don  
Carver, Jill  
Casper, Donna  
Chance, Stuart  
Chase, Jason  
Cheatum, Jamie

Christensen, Dane  
Christianson, Holly  
Clark, Kevin  
Clement, David  
Clouse, Jane  
Collins, Bridgette  
Compton, Caressa  
Connelly, Nancy  
Cook, Matt  
Corbett, Kellen  
Cormany, Brittany  
Crouzer, Marthie  
Cunningham, Carolyn  
Currie, Kevin  
Dahl, Erick  
Davidson, Greg  
Davis, Tony  
DeJong, Haley  
Dekovic, Sue  
Dickerson, Alan  
Dohman, Ron  
Domier, Mat  
Dove, Elizabeth  
Dowdy, Stacie  
Driskell, Mark  
Duletski, Jessica  
Dunne, Kathleen  
Durkes, Kimberly  
Edelman, Randy  
Eier, Lawrence  
Emerson, Heidi  
Engstrom, Alexander  
Feilmeier, Dale  
Finlayson, Jamie  
Fjerstad, Jamey  
Flemmer, Lynn  
Fletchall, Josh  
Fox, Margaret  
Franz, Tim  
Frauenheim, Steve  
Frazier, Austin  
Frey, Mike  
Froslee, Jeffrey  
Gadsby, Timothy  
Gargulak, Mark  
Gaskill, Guy  
Gauer, Michael  
Gilbreath, Lynda  
Gillett, Marie

Gleason, Timothy  
Goche, Joshua  
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Meyer, Glen  
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Miller, Kelly  
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Montelauro, Kevin  
Moore, C

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Olson, Howard  
Olson, Barry  
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Otto, James  
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Pallow, Patti  
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Peterson, Mark  
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Rasmussen, Alan  
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Sluka, Thomas  
Smith, Jimmy  
Smith, Jennifer  
Smith, Rob  
Smith, Jason  
Smith, Ricki  
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Spain, Jim  
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Struble, Aaron  
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Thomas, Tyler  
Thompson, Matt  
Thompson, Carol  
Throckmartin, Ryan  
Throlson, Trent  
Troike, Greg  
Trojcek, Josh  
Tucker, Austin  
Turnbull, Cameron  
Twedt, Curtis  
Van Laeys, Kodi  
Vander Molen, Todd  
Vandersloot, Jerry

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Wager, John W.  
Wall, Mindy  
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Ward, Hunter  
Wedel, Rees  
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Wieland, Cheryl  
William, Bergh  
Williams, Gary  
Wilson, David  
Wilson, Eric  
Wilson, Gibbs  
Witt, Eric  
Wood, Ron  
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Zejdlik, James  
Zillich, Bridget

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Hulker, Jacob  
Myers, Diane  
Nelson, LeAnn  
Peterson, Deborah  
Powell, Julie  
Sanchezarias, Claudia  
Smith, James  
Wold, Pamela

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**This we know for certain: AACI is well-equipped to manage whatever challenges or hurdles comes our way because of your dedication to the cause and because of the strong relationships we continue to cultivate at USDA, RMA, Capitol Hill, and beyond.**

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