

2022
ANNUAL REPORT

AACI in Action



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**MESSAGE FROM
THE CHAIR AND VICE CHAIR**

This year marks the start of a new Congress, as well as the opportunity for a new Farm Bill to be considered. This legislation will be a top priority for policymakers given its scale and impact on all Americans.

The Farm Bill obviously plays a significant role in crop insurance, and AACI will need the efforts of all of our members to speak up, educate, and advocate on behalf of the industry so we can continue helping producers manage risk.

The Farm Bill is a complex piece of legislation that is built on negotiation between representatives of urban and rural areas because it addresses a wide range of issues that affect both of these types of communities. This provides AACI members with a unique opportunity to reach out to members of Congress who represent different parts of your state that may not have come to mind when you first thought about the Farm Bill. The need to balance varied interests and issues will provide a chance to educate all members of Congress on the value provided by the crop insurance industry.

AACI's advocacy efforts will certainly be reinforced by the first class of graduates from our Seeding the Future leadership development program. This program is designed to build the next generation of leaders of the crop insurance industry and it's great to see the successful completion of the first class. The crop insurance industry is important for farmers and the economy as a whole, and having a new generation of leaders to guide the industry is vital for its future success.

We appreciate the hard work of all of our members to advocate on behalf of the crop insurance industry. You play a leading role in promoting the benefits of crop insurance to farmers, policymakers, and the public. Your tireless work to educate lawmakers and government officials about the economic necessity of crop insurance.



GRANT ADAMS
Chairman



BENSON LATHAM
Vice Chairman

MESSAGE FROM THE PRESIDENT

AACI entered 2023 on a strong foundation built throughout 2022 in preparation for the upcoming Farm Bill. While the crop insurance program is set in permanent law, the Farm Bill is a time to educate policymakers as to the importance of the program and the uniqueness of its delivery; a time to try and make necessary improvements, while simultaneously working to ward off policies and proposed changes designed to hollow out our industry and the effectiveness of the risk management system we deliver. We have been working hard to ensure that our voice is heard in Congress.

Our staff worked with each of AACI's board members to identify priorities for the Farm Bill and will be rolling out a set of policy themes and proposals to inform the debate as legislation is drafted. We will also be teaming up with like-minded entities throughout crop insurance and related agricultural industries.

This year, AACI will also leverage the infrastructure built last year to shape the Farm Bill to address crop insurance industry priorities.

In 2023, the AACI-facilitated and supported Crop Insurance Caucus will welcome new leadership to educate new members and their staff on the essential nature of the crop insurance program in helping manage risk for agriculture producers. Despite the challenges posed by the pandemic and security restrictions that were in place on Capitol Hill last year (which are now, thankfully, gone), we continued to engage with policymakers and are planning multiple unrestricted fly-ins for this year.

These fly-ins will be a perfect opportunity to reach out to the more than 200 members of the House, and nearly one quarter of the Senate, who have never voted on a Farm Bill or related risk-management programs.

Think about that; almost one half of the House and a significant portion of the Senate has never voted before on a Farm Bill. This is why this year your voice and your advocacy will be more important than ever.

We need your help to develop relationships, strengthen and renew partnerships, and educate members on the value and critical role crop insurance plays in agriculture.

In 2023, we plan to hold two separate fly-ins, one in May and one in late October or early November. These will be full fly-ins with meetings beginning on Tuesday and ending on Thursday of the selected weeks.

In addition to fly-ins, member education and advocacy will be supported by efforts from the Congressional Crop Insurance Caucus, and general outreach from AACI staff and representatives of commodity groups.

By staying engaged and active, we can ensure that our voice is heard and that the Farm Bill reflects the needs of our industry.

Thank you for your continued support and commitment to AACI. I look forward to working with you as a team to bring a favorable Farm Bill over the line.

SCOTT GRAVES
President

Our Mission

The American Association of Crop Insurers advocates on behalf of all segments of the private crop insurance industry from companies to agents to its affiliates. AACI provides a unified voice to promote and protect a viable, affordable, and diverse crop insurance program.

Our Values

Since our founding in 1983 as the primary trade association of insurance providers, we have followed a set of core values. These founding principles guide our efforts to promote policies that encourage the effective and efficient private sector delivery of crop insurance.

- 1 We support American farmers and ranchers in their pursuit to provide our nation and the world with an affordable, abundant, and secure food, fiber, and feed supply.
- 2 We support protecting the integrity of the crop insurance program by continually working to identify and correct inefficiencies and abuses of current policies.
- 3 We support partnering with industry leaders to foster vibrant rural communities.
- 4 We support promoting the stewardship of our nation's natural resources.
- 5 We support expanding crop insurance so that farmers, ranchers, and growers all across the country have access to this essential risk management tool regardless of their farm size, background, location, or method of production.

Our Goals

AACI has identified the following strategic goals to align both its organizational mission and values.



- 1 Maintain and advance strong policies that support the effective and efficient private sector delivery of the federal crop insurance program.
- 2 Continue to expand coverage of crop insurance to reach a diverse range of farmers, ranchers, and growers across the country.
- 3 Increase awareness of the value and cost-effectiveness of crop insurance and work to ensure adequate resources are available to maintain the viability of the program.
- 4 Foster strong, purposeful relationships within the legislative and executive branches of government in a proactive manner by promoting the critical role that crop insurance plays in contributing to a safe, abundant, and affordable domestic food and fiber supply.
- 5 Build upon existing relationships within the agricultural, conservation, and wildlife communities and identify opportunities to expand support for the federal crop insurance program.

2022 Convention

After a one-year hiatus, AACI members gathered in Indian Wells, CA for the 2022 Crop Insurance Industry Annual Convention hosted by AACI and the National Crop Insurance Services. The meeting kicked-off with comments from the leadership of both organizations. Each of them highlighted their accomplishments over the course of 2021 and laid out the steps they would take in 2022 to continue to build support for the program.

Attendees also heard from several Members of Congress, including video recordings from Senators Tina Smith (D-MN) and Jerry Moran (R-KS). Following that, both Rep. Salud Carbajal (D-CA) and Rep. Adrian Smith (R-NE) provided live video comments and participated in a brief Q&A session with the audience.

Several USDA officials also made appearances over the three-day meeting, including USDA Secretary

Vilsack who gave brief prerecorded comments noting his support for the industry. The newly elected RMA Administrator Marcia Bunger joined in person, along with her staff, and gave updates on the work RMA is currently doing as well as the direction they planned to go over the course of this year. There was also a presentation from USDA Economist Seth Meyer.

The convention included an ag economic outlook from Dr. Joe Outlaw with Texas A&M University. Dr. Outlaw shared his insights on the future of the ag economy based on price fluctuations, input costs, and supply and demand for certain commodities across the globe. Finally, the Cook Political Report's David Wasserman gave an update on the current political landscape and his predictions for the 2022 Mid-Term Elections.



Spring Fly-In

In May, AACI hosted its first full attendance fly-in since the start of the pandemic. Roughly 35 AACI members made the trip to Washington, DC where they met with administration officials, members of Congress, and staff over three days to discuss the federal crop insurance program.

The fly-in began by meeting with both the House Agriculture Committee majority and minority staff. Both sides provided an update from their boss's perspective and highlighted several priorities that they have for the next Farm Bill. Next, AACI held a virtual meeting with RMA Administrator Marcia Bunger who gave an update on the work her Agency is doing to address concerns in arm country. Bunger was also joined by several staff who answered questions from AACI members. Fly-in participants also had dinner with Rep. Adrian Smith (R-NE), who provided his outlook on the state of Congress and touched on the status of the United States' trade situation.

The second day of the fly-in was spent on Capitol Hill where association members visited over 40 congressional offices. AACI targeted meetings with offices where the member will likely have a key role

during the Farm Bill debates. AACI members met with several high-profile members of the Senate and House Agriculture Committees, including Sen. John Hoeven (R-ND), Sen. Roger Marshall (R-KS), Sen. Joni Ernst (R-IA), Rep. Austin Scott (R-GA), Rep. Jim Baird (R-IN), Rep. Troy Balderson (R-OH), and others. In addition to the Hill visits, AACI also held three fundraising events. There was a breakfast for with Rep. Dan Kildee (D-MI), a lunch with Sen. Jerry Moran (R-KS), and finally the group attended a Washington Nationals game where they were joined by House Agriculture Committee member Rep. Rick Crawford (R-AR).

The final day started with a discussion with House Agriculture Committee member Rep. Abigail Spanberger (D-VA). Rep. Spanberger noted that she was not extremely familiar with crop insurance but expressed interest in learning more about the program and how it helps producers. Finally, the group headed over to the Senate where they met with both Republican and Democratic staffers on the Senate Agriculture Committee. Both groups gave updates on the status of their committee hearings and provided an outlook for the upcoming year heading into the Farm Bill debate.



Republicans Flip the House

Republicans won a majority in the 2022 House elections, leading to Rep. GT Thompson (R-PA) and Rep. David Scott (D-GA) to switch places on the House Agriculture Committee. Thompson will chair the committee in the 118th Congress while Scott will serve as the Democrats' ranking member.

A new congress also means there will be new members on the House Agriculture Committee.

Here are the new faces who will be working on the new Farm Bill and other issues of importance to our Industry:

Returning Republican members of the committee include Chairman GT Thompson (PA), Austin Scott (GA), Rick Crawford (AR), Scott DesJarlais (TN), Doug LaMalfa (CA), David Rouzer (NC), Trent Kelly (MS), Don Bacon (NE), Dusty Johnson (SD), Jim Baird (IN), Tracey Mann (KS), Randy Feenstra (IA), Mary Miller (IL), Barry Moore (AL), Kat Cammack (FL), and Brad Finstad (MN).

New Republican members of the committee include Frank Lucas (R-OK), who was the

committee's chairman during the 2014 Farm Bill, John Rose (TN), Ronny Jackson (TX), Marc Molinaro (NY), Monica De La Cruz (TX), Nick Langworthy (NY), John Duarte (CA), Zach Nunn (IA), Mark Alford (MO), Derrick Van Orden (WI), Lori Chavez-DeRemer (OR) and Max Miller (OH).

Returning Democratic members of the committee include Ranking Member David Scott (GA), Rep. Jim Costa (CA), Rep. Jim McGovern (MA), Rep. Alma Adams (NC), Rep. Abigail Spanberger (VA), Rep. Jahana Hayes (CT), Rep. Shontel Brown (OH), Rep. Stacey Plaskett (VI), Rep. Sharice Davids (KS), and Rep. Elissa Slotkin (MI).

New Democratic members of the committee include Rep. Yadira Caraveo (CO), Rep. Andrea Salinas (OR), Rep. Marie Gluesenkamp Perez (WA), Rep. Don Davis (NC), Rep. Jill Tokuda (HI), Rep. Nikki Budzinski (IL), Rep. Eric Sorensen (IL), Rep. Gabe Vasquez (NM), Rep. Jasmine Crockett (TX), Rep. Jonathan Jackson (IL), and Rep. Greg Casar (TX).

[More on House Republican Appointments](#)
[More on House Democratic Appointments](#)

Democrats Retain Senate Control

Democrats retained control of the Senate in the 2022 election, which means Sen. Debbie Stabenow (D-MI) will remain at chair of the Senate Agriculture Committee. Sen. John Boozman (R-AR) will continue to serve as the Republicans' ranking member.

Stabenow announced she will not seek re-election in 2024. However, as committee chair she will shepherd one last Farm Bill through the process before retiring.

Democratic members of the Senate Agriculture Committee will include chair Debbie Stabenow (MI),

Sherrod Brown (OH), Amy Klobuchar (MN), Michael Bennet (CO), Kirsten Gillibrand (NY), Tina Smith (MN), Dick Durbin (IL), Cory Booker (NJ), Ben Ray Lujan (NM), Raphael Warnock (GA), Peter Welch (VT), and John Fetterman (PA).

The Republican membership of the Senate Agriculture Committee was not yet released as of this writing. Stay tuned to AACI's weekly newsletter for updates as soon as they are available.

[More on Senate Democratic Appointments](#)



Agriculture Provisions in the Omnibus

Just before the Christmas holiday, President Biden signed into law Congress' \$1.7 trillion omnibus appropriations bill. The bill included \$772.5 billion for non-defense programs and \$858 billion in defense funding. For agriculture specifically, the bill provides \$25.48 billion. Among the provisions that were included in the agriculture section is one that provides \$25 million for A&O reimbursement for specialty crop relief. Below is a list of some of the key agriculture provisions, including those on A&O:

\$25 million for specialty crop equitable relief through A&O

Directs USDA to index all administrative and operating expenses in the crop insurance program for inflation.

\$3.7 billion in farm disaster aid, to cover eligible 2022 crop and livestock losses, with \$494.5 million to be used for livestock losses due to drought or wildfires, as part of overall \$40.6 billion for disasters.

Requires USDA to make a one-time payment to

each rice producer on a U.S. farm in the 2022 crop year. The measure would rescind \$250 million from the fiscal 2021 omnibus and reappropriate it for the payments. USDA would determine payment rates based on yield history and acreage.

Authorizes \$100 million for the USDA to make pandemic assistance payments to cotton merchandisers that purchased cotton from a U.S. producer from March 1, 2020, through the measure's enactment date.

We have also provided links to view the bill text for the additional A&O funding, as well as the explanatory statement that encourages RMA to reinstate the inflationary adjustment for the A&O cap.

[Bill Text for Ag](#) (A&O text on page 122)

[Explanatory Statement for Ag](#) (A&O language on page 27)

[Summary of Ag Provisions](#)



House Ag Hearing on Crop Insurance

On July 20th, the House Agriculture Subcommittee on General Farm Commodities and Risk Management held a hearing to review the federal crop insurance program. Witnesses testifying at the hearing included AACI Board Member Bob Haney, a crop insurance agent, a private developer of crop insurance products, and two producers, one from Georgia and another from Illinois. Each of the witnesses provided testimony before fielding questions from committee members.

Throughout the hearing, the witnesses received questions and comments on a variety of topics. Most notably, when asked about cutting premium

subsidies, essentially every witness said that would be detrimental to the program. Witnesses were also asked about program expansion for specialty crop and current policies, as well as their thoughts on the recent rounds of ad hoc disaster aid. The producers in the group said they appreciated the ad hoc assistance provided to them but noted how crop insurance is more reliable in terms of timing. Several witnesses also touched on the 508(h) process and explained how it's a great tool the industry can use to fill in the gaps that aren't being covered by current policies. You can find additional information and document from the hearing [here](#).



Updates from the USDA Risk Management Agency

USDA Announces Details of New Insurance Option for Conservation-Minded Corn Farmers

January 5 – Corn farmers who “split-apply” nitrogen now have another option for insurance coverage. USDA-RMA announced the details of its Post Application Coverage Endorsement (PACE) in certain states for non-irrigated corn, providing coverage for producers who use this practice that saves producers money and is considered better for natural resources.

PACE provides payments for the projected yield lost when producers are unable to apply the post nitrogen application during the V3-V10 corn growth stages due to field conditions created by weather. PACE is offered in select counties in 11 states, including Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Nebraska, North Dakota, Ohio, South Dakota, and Wisconsin. It is available as supplemental coverage for Yield Protection (YP), Revenue Protection (RP), and Revenue Protection with Harvest Price Exclusion (RP-HPE) policies. The first sales closing date to purchase insurance is March 15, 2022.

[VIEW FULL RELEASE](#)

Producers with Crop Insurance to Receive Premium Benefit for Cover Crops

Feb. 10 – Agricultural producers who have coverage under most crop insurance policies are eligible for a premium benefit from USDA if they planted cover crops during the 2022 crop year. To receive the benefit from this year’s Pandemic Cover Crop Program (PCCP), producers must report cover crop acreage by March 15, 2022.

The new program comes on the heels of the recently announced Partnerships for Climate-Smart Commodities which creates market opportunities for U.S. agricultural and forestry products that use climate-smart production practices and include innovative, cost-effective ways to measure and verify greenhouse gas benefits. PCCP was first offered in 2021, and producers with crop insurance received \$59.5 million in premium subsidies for 12.2 million acres of cover crops.

[VIEW FULL RELEASE](#)

USDA Updates Livestock Insurance Options to Offer Better Protection, Flexibility

May 4 – USDA updated three key crop insurance options for livestock producers: the Dairy Revenue Protection (DRP), Livestock Gross Margin (LGM), and Livestock Risk Protection (LRP). USDA’s Risk Management Agency (RMA) revised the insurance options to reach more producers, offer greater flexibility for protecting their operations, and ultimately, better meet the needs of the country’s swine, dairy, and cattle producers. The updates were published last week for the 2023 crop year, which begins July 1, 2022.

DRP is designed to insure against unexpected declines in the quarterly revenue from milk sales relative to a guaranteed coverage level; LGM protects against the loss of gross margin (or livestock’s market value minus feed costs); and LRP provides protection against price declines. Producers will now have more flexibility for



DRP, LGM, and LRP, when indemnities are used to pay premiums, which can help producers manage their operation’s cash flow. With these updates, producers can now have both LGM and LRP policies, although they cannot insure the same class of livestock for the same time period or have the same livestock insured under multiple policies.

[VIEW FULL RELEASE](#)

RMA Announces Greater Flexibilities for Crop Insurance Reporting

June 30 – Specialty crop producers can now benefit from greater flexibility to use their own records to meet crop insurance reporting requirements. USDA announced revisions that will make it easier for specialty crop producers and others who sell through direct marketing channels to obtain insurance, report their annual production, and file a claim.

Changes include: 1) A new marketing certification that allows producers to self-identify if they will not have disinterested third-party records, when required, and enables them to use their own supporting production records. This will benefit direct marketers and vertically integrated producers since they often do not have disinterested third-party records; and 2) Allowing producers to use their own records, thereby limiting the need for Approved Insurance Providers (AIP) preharvest appraisals as a supporting record.

[VIEW FULL RELEASE](#)

USDA Offers Greater Protection and Flexibility With RMA’s Transitional and Organic Grower Assistance

August 22 – Agriculture producers with Federal crop insurance for crops in transition to organic or a certified organic grain or feed crop are eligible to receive premium assistance from USDA for the 2023 reinsurance year. The Transitional and Organic Grower Assistance (TOGA) Program, offered by RMA, reduces a producer’s overall crop insurance premium bills, and helps them continue to use organic agricultural systems.

RMA’s TOGA — a nationwide program — is part of USDA’s Organic Transition Initiative, a group of programs that build more and better markets for American growers and consumers and improve the resilience of the food supply chain. Through the Organic Transition Initiative, USDA will provide support in three main areas: mentoring and advice, direct farmer assistance, and organic market security.

[VIEW FULL RELEASE](#)

Updates to Crop Insurance Plans Broaden Access for Specialty Crop, Organic, Direct Market and Other Producers

August 31, 2022 – USDA improved two of its most comprehensive risk management safety net programs, Whole-Farm Revenue Protection (WFRP) and Micro Farm, making them more accessible to America's agricultural producers. This includes doubling the maximum insurable revenue under WFRP, now \$17 million, more than tripling the size of farm operations eligible for Micro Farm, now \$350,000 and reducing paperwork requirements for WFRP. These improvements are in direct response to feedback from stakeholders as USDA's Risk Management Agency (RMA) recognizes the important role these insurance options play for many producers, including specialty crop, organic and direct market producers.

[VIEW FULL RELEASE](#)

USDA Expands its Post-Application Coverage Endorsement For Conservation-Minded Corn Farmers

Sept. 28 – USDA announced that it has expanded its Post-Application Coverage Endorsement (PACE) insurance option for corn farmers who "split-apply" nitrogen to include most counties in Iowa, Illinois, Minnesota, and Wisconsin where non-irrigated corn is insurable. RMA rolled out PACE earlier this year to support stewardship of fertilizer, and it will continue to be offered in select counties of Indiana, Kansas, Michigan, Nebraska, North Dakota, Ohio, and South Dakota.

To "split-apply" nitrogen, growers make multiple fertilizer applications during the growing season rather than providing all the crop's nitrogen requirements with a single treatment before or during planting. This practice can lead to lower input costs and helps prevent runoff and leaching of nutrients into waterways and groundwater.

[VIEW FULL RELEASE](#)

USDA Invests \$3.3 Million in Two New Partnerships to Expand Outreach on Crop Insurance to Underserved Producers

November 2 – USDA invested about \$3.3 million in two new partnerships that will train and equip the next generation of crop insurance agents, adjusters and outreach educators about crop insurance options. These partnerships with the Intertribal Agriculture Council (IAC) and the University of Arkansas' Southern Risk Management Education Center further efforts by RMA to broaden participation in crop insurance, especially among underserved producers.

"Crop insurance strengthens American agriculture, and we want to make sure all farmers, especially those traditionally left behind, are aware of the tools available to manage risk," said RMA Administrator Marcia Bunger. "We have a lot of work to do to engage underserved producers in our risk management tools. These two partnerships will let us engage with communities that have historically lacked access to resources and education. Both partnerships aim to cultivate creativity and innovation as they work to empower, educate and provide outreach to underserved producers."

[VIEW FULL RELEASE](#)

USDA Expands Revenue Protection to Oat and Rye Producers

Nov. 30 – The country's oat and rye producers can now benefit from revenue protection, a crop insurance option available through USDA. Prior to this program change, RMA established prices for oats and rye up to 11 months prior to harvest. For the 2021 and 2022 crop years, oat prices increased about 30% during that time period, leaving oat producers with insurance coverage valued below the actual value of their crop. With this expanded revenue protection, the insurance coverage price would have risen to follow the higher oat prices, providing coverage that better reflects the value of the crop.

These change – to add oat and rye – took effect with a Nov. 25 final rule on the Federal Register. Revenue protection policies insure producers against yield losses due to natural causes such as drought, excessive moisture, hail, wind, frost, insects, and disease and revenue losses caused by a change in the harvest price from the projected price.

[VIEW FULL RELEASE](#)



UPDATE: *Seeding the Future Leadership Class*

Members of AACI's leadership development program, Seeding the Future, completed their last two courses during roughly the last half of 2022. Congratulations to our Seeding the Future participants on their hard work and development as leaders in our industry.

Communications & Leadership

Seeding the Future's third course, "Communications & Leadership," was presented near the end of the May fly-in and focused on developing an understanding of political messaging in order to effectively communicate with policy makers and members of the press. During the course, class members heard from two congressional communications directors, one from the House Agriculture Committee and one from Rep. August Pfluger's (R-TX) office. They learned about the day-to-day functions of Capitol Hill communications and how to effectively get their message delivered to the appropriate audience.

The class also participated in two fundraisers, one with Rep. Angie Craig (D-MN) and one with Rep. Steven Palazzo (R-MS). They met with a staff assistant and legislative correspondent to understand the administrative duties in a personal office, such as answering phones, writing letters, and giving tours. They also met with a veteran communications professional who explained the importance of building relationships with state and district staffers.

PAC, Grassroots & Policy

In October, the leadership class traveled to Kansas City for the fourth and final course of the program, "PAC Grassroots & Policy." This class focused on AACI's relationship with NCIS and the industry, as well as understanding how PACs work, how to organize local events, and how to gain an understanding of the functions of congressional district offices.

During the course, the group met with Rep. Jake LaTurner (R-KS) to learn about his day-to-day activity when working in his congressional district compared to DC. They also met with two fundraising professionals who educated the group on coordinating and hosting successful fundraising events in DC and their local areas. They highlighted the importance of supporting industry PACs and explained why PACs are one of the key ways industry representatives can get their foot in the door with a new or long-serving member of Congress.

The group also visited the NCIS office where they met with several key staff members. NCIS provided a brief history of the organization and each staffer gave an overview of their role. They reviewed several key areas of focus for the organization and the leadership class followed up with several questions. Finally, the group had a meeting with RMA's Kansas City staff where they were able to discuss how to implement policies and mobilize grassroots efforts.

Interested in Applying?

Seeding the Future provides crop insurance industry executives with the skills and knowledge they need to effectively communicate and navigate the political landscape in order to advocate for our industry. The program covers a wide range of topics allowing participants to gain a well-rounded understanding of the industry and public policy advocacy. Those who successfully complete all four courses of the program will be recognized at the annual convention. If you're interested in applying for the next class of Seeding the Future, please contact Scott Graves (scott@conawaygraves.com)



AACI would like to recognize the below individuals as the first class to successfully complete all four courses of the Seeding the Future leadership development program. Seeding the Future. Moving forward, AACI looks forward to watching these individuals utilize what they learned to advocate for the crop insurance industry both in DC and their local areas.



Douglas Carothers –
Personal Ag Management Services
(Bakersfield, CA)



Matt Klein –
Great American Insurance Group
(Cincinnati, OH)



Lucas Conmey –
Compeer Financial
(DeForest, WI)



Casey Krueger –
Crop Risk Services
(Pierce, NE)



Shannon Foster -
Rain & Hail Insurance
(Des Moines, IA)



Bradley Meyer –
Rain & Hail Insurance
(Johnston, IA)



Jason Gama –
Apalis
(Peoria, IL)



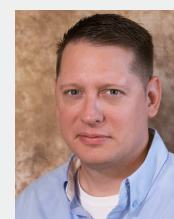
Kyle Perry -
The Assure Group
(Metamora, IL)



Rebecca Hudson –
NAU Country Insurance
(Alton, VA)



Brandon Walters -
GreenStone Farm Credit Services
(Ionia, MI)



Aaron Janes -
ProAg Insurance
(Lenexa, KS)



2022 AACI Political Action Committee

TOTAL MONEY DISTRIBUTED TO HOUSE AND SENATE CAMPAIGNS

\$96,500

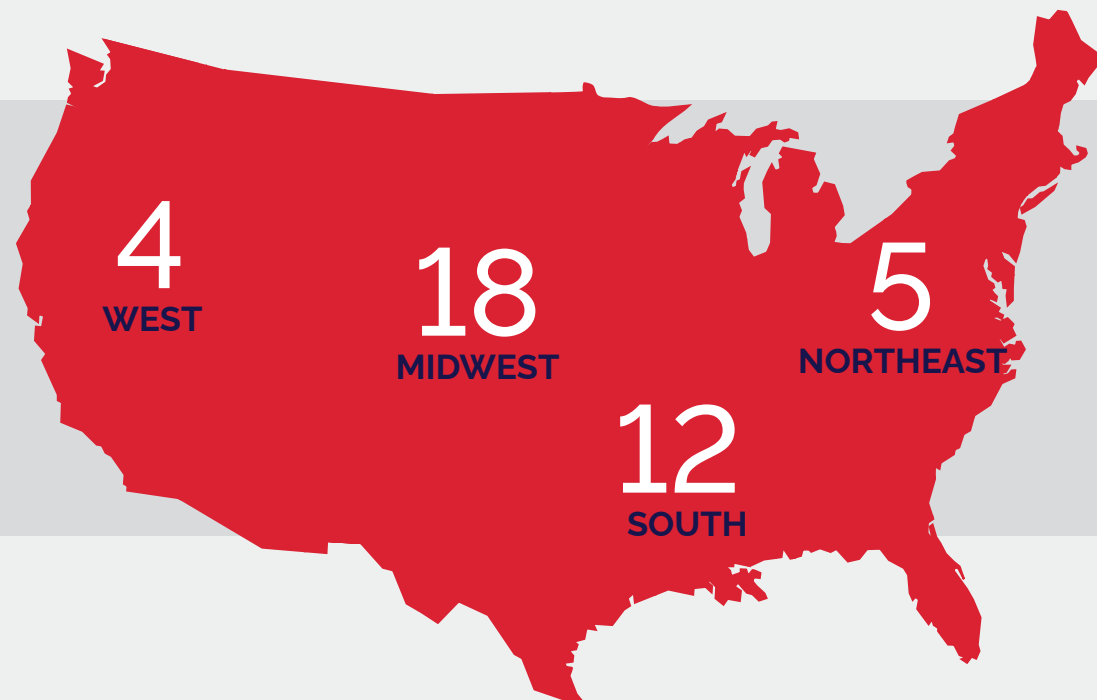
MONEY RAISED TOWARDS AACI PAC FROM OUR MEMBERSHIP

\$124,865

(includes Type I and Type II contributions)

CONTRIBUTIONS TO CAMPAIGNS BY REGION

The map below depicts the regional breakdown of campaigns AACI PAC supported throughout the country.



AACI-PAC Raffle

How to Enter the AACI-PAC Raffle: You will receive one entry for the AACI-PAC raffle for each \$50 you contribute to AACI-PAC. Winners will be drawn before AACI's mid-year and end-of-year reports are published.

Congratulations to 2022 End-of-Year PAC Raffle Winner Ivan Bendorf of Great American!

Thank You To Our 2022 AACI-PAC Contributors

PAC CHAMPION \$5,000

Carothers, Dan
Rain & Hail Insurance
Society PAC

PAC LEADER \$2,500 – \$4,999

Pearson, William
Snider, Todd

PAC TRAILBLAZER \$1,500 – \$2,499

Carothers, Douglas
Davenport, Michael
Deterding, Kelly
Grimsley, Gene
Jakway, Douglas
Janicek, Ken
Korin, Jim
Larck, Shane
Latham, Benson
Weber, Tim
Young, Brian

PAC PIONEER \$500 – \$1,499

Allison, Mark
Anderson, Mark
Arnold, Scott
Atkinson, Jordan
Backer, Adam
Baumgart, Jeffrey
Biewer, Dennis
Bird, Rick
Bird, Robert
Brallier, Andy

Chrystal, John
Copeland, Tim
Dalton, John
Deal, Michael
Domer, Jay
Eslinger, Wade
Eversole, Craig
Fink, Brad
Floberg, Hope
Foster, Shannon
Gaynier, Michael
Gonzales, Craig
Hall, Hunter
Hardt, Phil
Jensen, Jared
Klein, Matthew
Lenhart, Mark
Lorimer, William
Love, Kale
Maus, Brock
McDermott, John
McGrath, Phillip
Meyer, Bradley
Meyer, Jeff
Morrison, Richard
Mossman, Mark
Nesemeier, Chad
Norrish, Scott
Oleaga, William
Perry, Kyle
Perry, Warren
Peterson, Michael
Powers, Kevin
Rieger, Mark
Rogers, Tom
Rohling, Ron
Sager, Richard
Schmode, Anthony
Svingen, Kevin
Thomas, Randall
Tinnell, Clay
Ufer, William
Veenstra, Bradley
Weaver, Shane
Wienstroer, John
Wilson, William

PAC PATRON \$250 – \$499

Altfillisch, Jeffrey
Althouse, Kyle
Arguelles, Josh
Bafia, Joe
Bean, Russell
Beeley, Robert
Bhangoo, Guri
Blazel, Mike
Bogan, Ricky
Burghduff, Kenneth
Byrd, Chad
Catalano, Anthony
Clarke, Dean
Collins, Bridgette
Corbett, Kellen
Covalt, Dallas
Crowley, Daniel
Cunningham, Carolyn
Currie, Mark
Darling, Bradley
Davis, Tony
De Nooy, Jonathan
Downing, Troy
Emerson, Teresa
Erickson, Darrin
Feilmeier, Dale
Flemmer, Erin
Fransen, Shari
Gauer, Mike
Goldhahn, Lynn
Goodman, Andrew
Goteti, Gopi
Graunke, Lucas
Grefsrud, Rollin
Grout, Crystal
Gruben, Rickey
Hahn, Annette
Hanson, Michael
Hardt, Kay
Hedrick, Brooke
Hinders, Randy
Hoffman, Joe

Holl, Monte
Isaackson, Clint
Janes, Aaron
Johnson, Danelle
Keller, Paul
Klais, Glen
Kluge, Chris
Knott, Roger
Kruz, Adam
Kvalevog, Shane
Large, Mike
Lassey, Paul
Leibbrand, Richard
Munoz, Kristina
Nedved, Monica
Phillips, Toby
Reutz, Mark
Riegler, Michael
Rosenthal, Mitch
Rowekamp, Jason
Rue, Mason
Sheeley, John
Sisk, Kyle
Stoneman, David
Sumner, Wyatt
Throckmartin, Ryan
Trampel, Roger
Umberger, Patrick
Van Weelden,
Andrew
Vogt, Randy
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