

2023
ANNUAL REPORT

AACI in Action



Table of Contents

2	Message from Chair and Vice Chair
3	Message from the President
4	AACI Mission, Values, and Goals
6	AACI in Action
8	Legislative Update
10	USDA-RMA Update
14	AACI Leadership Class Update
16	AACI-PAC Impact
18	AACI-PAC Contributors

If you're interested in learning more about AACI Membership, please contact Matt Valesko: matt@aacinsurers.com.

**MESSAGE FROM
THE CHAIR AND VICE CHAIR**

As our time as Chair and Vice Chair of AACI comes to a close, we take this moment to reflect on the transformative journey we have experienced over the past four years.

Our tenure began amidst the unprecedented challenges of a global pandemic, drastically altering how AACI advocated for our industry's priorities. Navigating these times required adaptability, innovation, and a steadfast commitment to our mission. We swiftly transitioned to virtual platforms for member engagement and advocacy, ensuring our voice remained influential in Washington.

The end of our term required navigating through one of the most distinct and unprecedented Congresses in recent history, and this period demanded heightened engagement with lawmakers, which we diligently pursued through fly-ins, participation in congressional hearings, and supporting the campaigns of allied lawmakers. These efforts were crucial in maintaining a strong presence and influence on Capitol Hill.

We are particularly proud of our persistent work in engaging with Congress. The fly-ins have fostered direct interactions with policymakers, which is essential for advocating our industry's needs. Our members' active participation in these events has been a cornerstone of our success.

As we hand over the reins, it is vital to emphasize the need for continued member engagement. The upcoming Farm Bill is paramount to our industry, and it is more crucial than ever for our voices to be heard in its drafting. AACI's success in advocating for our industry relies on the active participation of each member in communicating with lawmakers.

Reflecting on our accomplishments over the past four years, we are heartened by our progress and impact together. Our collective efforts in legislative advocacy have fortified our industry's position in an ever-evolving landscape.

We extend our deepest gratitude for the trust and support you bestowed upon us. The strength and resilience of AACI and its members give us confidence in its future success under new leadership.

With heartfelt thanks,



GRANT ADAMS
Chairman



BENSON LATHAM
Vice Chairman

MESSAGE FROM THE PRESIDENT

As we close another remarkable year, I am pleased to reflect on AACI's substantial progress and achievements. 2023 was a year of navigating uncharted waters in one of the most unique Congresses in recent history. Despite numerous challenges, including legislative delays and global crises, our commitment to advocating for a robust crop insurance program has remained steadfast.

Our engagement with Congress has been more vital than ever. Through our spring and fall fly-ins, we have made significant strides in making the voice of our industry heard on Capitol Hill. These events have allowed us to directly engage with lawmakers and educate them on the critical role crop insurance plays in risk management and agricultural production. Our presence in congressional hearings and support through political fundraisers have further solidified our position as critical stakeholders in the legislative process.

The highlight of our year was the successful NCIS/AACI Convention in Bonita Springs, Florida. This event showcased our achievements and set the stage for our strategic approach in the upcoming year. Our engagement with members of the House Agriculture Committee and influential USDA officials provided invaluable insights and strengthened our advocacy efforts.

Following the extension of the 2018 Farm Bill, we look towards drafting the next Farm Bill, and we must continue engaging with lawmakers to ensure our priorities are reflected. Your participation in the 2024 fly-ins will be crucial in this endeavor.

Our leadership development program, 'Seeding the Future,' is a beacon of our efforts to nurture the next generation of industry leaders. The success of this program is not just a result but a testament to our unwavering commitment to ensuring a strong and vibrant future for the crop insurance industry.

As we move into another year, I cannot stress enough the importance of your active involvement in our advocacy efforts. Your engagement is beneficial and essential in shaping policies that support and protect the interests of our industry. By working together, we can continue to make a significant impact and foster a sustainable future for crop insurance.

Thank you for your continued support and dedication. I look forward to another year of growth and success with the American Association of Crop Insurers.

Sincerely,

SCOTT GRAVES
President

Our Mission

The American Association of Crop Insurers advocates on behalf of all segments of the private crop insurance industry from companies to agents to its affiliates. AACI provides a unified voice to promote and protect a viable, affordable, and diverse crop insurance program.

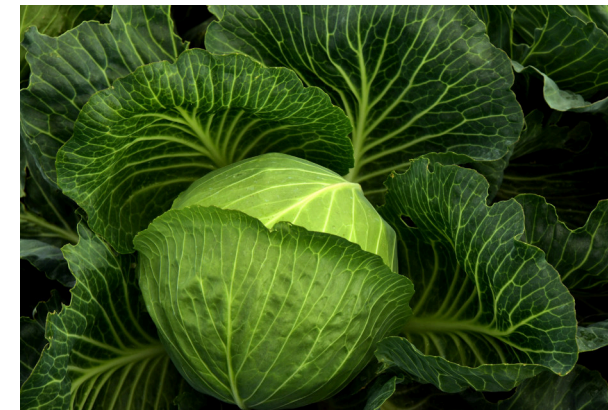
Our Values

Since our founding in 1983 as the primary trade association of insurance providers, we have followed a set of core values. These founding principles guide our efforts to promote policies that encourage the effective and efficient private sector delivery of crop insurance.

- 1 We support American farmers and ranchers in their pursuit to provide our nation and the world with an affordable, abundant, and secure food, fiber, and feed supply.
- 2 We support protecting the integrity of the crop insurance program by continually working to identify and correct inefficiencies and abuses of current policies.
- 3 We support partnering with industry leaders to foster vibrant rural communities.
- 4 We support promoting the stewardship of our nation's natural resources.
- 5 We support expanding crop insurance so that farmers, ranchers, and growers all across the country have access to this essential risk management tool regardless of their farm size, background, location, or method of production.

Our Goals

AACI has identified the following strategic goals to align both its organizational mission and values.



- 1 Maintain and advance strong policies that support the effective and efficient private sector delivery of the federal crop insurance program.
- 2 Continue to expand coverage of crop insurance to reach a diverse range of farmers, ranchers, and growers across the country.
- 3 Increase awareness of the value and cost-effectiveness of crop insurance and work to ensure adequate resources are available to maintain the viability of the program.
- 4 Foster strong, purposeful relationships within the legislative and executive branches of government in a proactive manner by promoting the critical role that crop insurance plays in contributing to a safe, abundant, and affordable domestic food and fiber supply.
- 5 Build upon existing relationships within the agricultural, conservation, and wildlife communities and identify opportunities to expand support for the federal crop insurance program.

2023 Convention and Spring Fly-In

As noted in our mid-year report, AACI members gathered in Bonita Springs, Florida, last February for the 2023 Crop Insurance Industry Annual Convention hosted by AACI and the National Crop Insurance Services. During the convention, attendees had the opportunity to hear from the leadership of both organizations and several members of Congress and administration officials about the importance of crop insurance.

A few months later, in May, AACI hosted its 2023 spring fly-in, where more than 40 AACI members made the trip to Washington, D.C., to meet with administration officials, members of Congress, and staff over three days to discuss the federal crop insurance program. While in D.C., fly-in participants visited over 60 Senate and House offices across Capitol Hill, educating Members and staff on the crop insurance program. They also met with key Administration officials at USDA-RMA and had broad

discussions with staff on the Senate and House Agriculture Committees.

2023 Fall Fly-In

More than 25 AACI members traveled to D.C. this fall for the association's 2023 fall fly-in. The week began with a lunch where individuals heard from AACI Advisor and former Rep. Cheri Bustos (D-IL), who provided her perspective on the state of Congress and the expected timeline for the Farm Bill. Bustos also advised AACI members on how to make their Hill visits most effective and joined the group at dinner to debrief and directly connect with AACI members.

Our AACI Members canvassed the Hill and made more than 40 visits to both House and Senate offices. We strategically targeted members of Congress who have never voted on a Farm Bill, significantly



impacting their understanding of the issue. During these meetings, we explained the importance of maintaining adequate funding levels for the program in the upcoming Farm Bill. We urged staff to be on the lookout for any potential attacks. Some of the notable office visits included: Sen. J.D. Vance (R-OH), Sen. Sherrod Brown (D-OH), Sen. Jerry Moran (R-KS), Sen. Michael Bennet (D-CO), Sen. Katie Britt (R-AL), Sen. Jon Tester (D-MT), Sen. Pete Ricketts (R-NE), House Republican Conference Chair Elise Stefanik (R-NY), Rep. Yadira Caraveo (D-CO), Rep. Dan Newhouse (R-WA), Rep. Shontel Brown (D-OH), Rep. John Rose (R-TN), Rep. Henry Cuellar (D-TX), and many more.

AACI also hosted a congressional reception in the House Agriculture Committee room attended by several Members of Congress, including Ag Committee Chairman G.T. Thompson (R-PA), who made remarks. We also had a good showing of staff, ranging from committee staff to personal member offices and staff from the Western Caucus. Nearly 100 Members and staff ended up stopping by the reception.

Through the help of the AACI-PAC, the association hosted private fundraisers with seven members of Congress, three Democrats and four Republicans: Rep. Chellie Pingree (D-ME), Rep. Don Davis (D-NC),

Rep. Marie Gluesenkamp Perez (D-WA), Rep. David Valadao (R-CA), Rep. Jim Baird (R-IN), Rep. Randy Feenstra (R-IA), and Rep. Andy Harris (R-MD). Each Member serves on the House Agriculture Committee, except Rep. Andy Harris, who is Chairman of the Ag Appropriations Subcommittee. After briefly introducing themselves, members gave their perspectives on what was happening in the House and provided their best guess on Farm Bill timing.

Finally, AACI met with all four corners of the Agriculture Committees to close the fly-in. Staff gave updates on the timing for the Farm Bill and other legislation, such as Agriculture appropriations, and where they stand on drafting specific titles. During the meetings, participants had several in-depth discussions with committee staff and provided valuable feedback from their Hill visits earlier in the week. This feedback is crucial for us as it helps shape our actions and strategies. Staff also agreed to work with AACI to ensure any changes or enhancements to crop insurance in the Farm Bill are positive for all private sector entities.



Farm Bill Update

Since the start of the year, AACI and other stakeholder groups have navigated one of the most unique Congresses in recent memory as they prepare to reauthorize the Farm Bill. Between two historical votes for the Speaker of the House, multiple averted shutdowns, and several global crises, the timeline for finalizing a Farm Bill continues to be delayed, forcing our industry to tweak our approach constantly.

Most of you know that before Thanksgiving, lawmakers passed a continuing resolution extending the 2018 Farm Bill through September 2024, giving Congress additional time to write a new bill. Before the holiday break, the House Agriculture Committee staff held a series of stakeholder briefings to discuss options for changes to the Farm Bill, particularly in the commodity title. Additionally, Ag Committee Leaders in both chambers have said they want to complete a bill early this year. However, lawmakers continue struggling to find additional funds to improve farm programs.

Additionally, disputes over government funding and aid to Ukraine and Israel will likely take precedence as Congress tries to tackle a long list of legislative items. Furthermore, with 2024 being a presidential election year, Congress must navigate a busy

campaign season and the politics that come with it. Because of the long to-do list and other variables, most observers believe Farm Bill action won't happen before early March. Regardless of the timeline, AACI is working with its members to ensure Congress includes the association's priorities when the upcoming Farm Bill is written and considered.

Crop Insurance Marker Bills

Despite the Farm Bill getting a year-long extension, members of Congress are continuing to introduce marker bills in case Congress decides to consider a new Farm Bill. Many of the bills are related to research for new products, such as the WEATHER Act and the TEMP Act, which were introduced toward the end of 2023. The WEATHER Act directs RMA to research the possibility of developing an index-based insurance program that creates a multi-peril index insurance product for farmers based on weather indices correlated to agricultural income losses using data from NOAA, satellites, climate models, and other data sources. The TEMP Act directs RMA to research a policy to cover losses caused by cold exposure and freezes.

In addition to the more benign bills, bills that would have long-lasting negative impacts on the crop

insurance program have also been introduced. For example, the AFFIRM Act that Rep. Earl Blumenauer (D-OR) introduced would, among other things, cap annual premium discounts at \$125,000 per farmer, eliminate premium discounts for farmers earning more than \$250,000 in adjusted gross income, reduce discounts that cover crop insurance company administrative and operating costs, and eliminate discounts for Harvest Price Option insurance policies. AACI staff continues to monitor all bills to determine which, if any, will gain traction in Congress. Furthermore, if you want additional information on any legislation, please contact Matt Valesko (matt@aacinsurers.com).

Congressional Hearings

On April 26, the House Agriculture Subcommittee on General Farm Commodities, Risk Management, and Credit held a two-panel hearing to hear from 10 different commodity representatives. During both panels, witnesses emphasized the need to avoid cuts to crop insurance and commodity programs in the Farm Bill, adding that they are the "most important" tool for producers as they respond to natural disasters and challenges with overseas markets. In addition, nearly every commodity group asked members of Congress to increase reference prices in the upcoming Farm Bill, and several also requested an update to base acres established in the 2014 Farm Bill. It's important to note that it will be

tough for Congress to make any of these improvements to the Farm Bill unless they get additional funding for farm programs.

In early May, the Senate Agriculture Committee held two hearings titled Commodity Programs, Credit, and Crop Insurance. Most notably, they held a hearing on industry perspectives regarding risk management and access to credit, and one of the witnesses was AACI member Jim Korin, President of NAU Country. During the hearing, Mr. Korin and other witnesses explained the importance of the Federal crop insurance program. They highlighted how it's more efficient for taxpayers to put money into crop insurance, where the farmer is shouldering some of the cost. Witnesses also noted that bank regulators insist borrowers have crop insurance to repay their loans, allowing producers to qualify for operating loans with extremely tight margins and high risk. There was also a hearing on producer perspectives of the farm safety net, which included two panels of various farm organizations and commodity groups. Both panels highlighted the importance of crop insurance and explained how it's the cornerstone of the farm safety net. Outside of crop insurance, producer groups continued to hit on the significance of other programs, such as ARC & PLC and trade promotion programs.



Updates from the USDA Risk Management Agency

USDA Offers Disaster Program Flexibilities for Flood-Impacted Producers in the Northeast

August 14 – FSA and RMA have authorized policy flexibilities for key disaster assistance programs and crop insurance to aid Northeast agricultural operations that have been significantly impacted by recent flooding in 2023. FSA has authorized policy exceptions in all flood-impacted counties in Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island and Vermont. RMA is authorizing crop insurance companies to apply flexibilities to reporting requirements and the claims process for producers impacted by the recent flooding in Connecticut, Massachusetts, New Hampshire, New Jersey, New York, Rhode Island and Vermont. This ensures that producers will get paid as soon as possible without unnecessary delays.

[View Full Press Release](#)

USDA Announces New Grapevine Insurance Program to Protect Against Natural Hazards

August 29 – RMA announced that it is expanding crop insurance options with a new Grapevine insurance program, which will provide coverage for loss of grafted vines caused by natural perils such as freeze or fire. The new program also will complement the Grape crop insurance program that covers the fruit growing on the vine. The Grapevine insurance program is based on the Tree Based Dollar Amount of Insurance (TDO) Plan and includes an Occurrence Loss Option that provides coverage for smaller losses, at an additional premium, for producers with buy-up coverage. The program will be available in select counties in California, Idaho, Michigan, New York, Ohio, Oregon, Pennsylvania, Texas, and Washington for the 2024 crop year. The deadline for signing up for insurance is Nov. 1, 2023.

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RMA Announces Changes to Whole Farm Revenue Protection and Micro Farm Policies

August 31 – USDA announced that it is improving crop insurance options for small and diversified farmers through improvements to the WFRP and Micro Farm insurance plans. These updates are part of RMA's efforts to increase participation and access to crop insurance. Improvements to WFRP include allowing all eligible producers to qualify for 80% and 85% coverage levels, allowing producers to purchase catastrophic coverage level policies for individual crops with WFRP, and expanding yield history to a 10-year maximum (from 4 years) for all crops not covered by another federal crop insurance policy. Improvements to Micro Farm include allowing producers to purchase other Federal crop insurance with Micro Farm, allowing vertically integrated entities to be eligible for Micro Farm, and making the Expanding Operations feature available with Micro Farm.

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USDA Invests \$6.5 Million in Education for Farmers, Including Underserved and Organic Producers

September 14 – USDA announced it is awarding about \$6.5 million to 22 organizations to educate underserved, small-scale, and organic producers on farm risk management and climate-smart farm practices. The funding from RMA provides assistance through its Risk Management Education (RME) partnerships for organizations, such as nonprofits and land grant universities, to develop training and resources for producers about risk management options. This almost \$6.5 million investment builds on the \$6.5 million that RMA has already provided in partnerships since 2021. RMA advertised available funding in January 2023, and this year's recipients include nonprofits, historically black colleges and universities, and university extensions, among others.

[View Full Press Release](#)

USDA's New Crop Insurance for Tropical Storms Benefits Producers Impacted by Idalia

September 20 – USDA's recent expansion of its hurricane crop insurance policy to cover tropical storms this year has already provided farmers with \$85.4 million to help them recover from Hurricane Idalia. RMA rolled out the new Tropical Storm Option for its Hurricane Insurance Protection-Wind Index (HIP-WI) Endorsement earlier this year after working directly with farmers to improve coverage. Additionally, through HIP-WI, producers have received \$84.8 million in indemnities for hurricane-related losses for a total of over \$170 million in crop insurance payments that will directly help farmers and rural communities recover from Hurricane Idalia. This coverage was unavailable this time last year.

[View Full Press Release](#)

USDA's New Shellfish Pilot Crop Insurance Program Provides Oyster Producers with More Coverage

September 29 – USDA announced that oyster producers are now eligible for protection against losses due to named storms, excessive heat during a low tide event, freeze during a low tide event, or low salinity due to excessive rainfall. The new Shellfish crop insurance program is an actual production history-price component (APH-PC) coverage policy for container-grown oysters commercially cultivated for the fresh half shell market. This new program will be available beginning with the 2024 crop year, and producers have until Nov. 30 to purchase this policy. Insurability requires a minimum of four years of records and a minimum seed size of four millimeters. This new Shellfish crop insurance program is available in select counties in Alabama, California, Florida, Maine, Maryland, Massachusetts, Mississippi, New York, North Carolina, Rhode Island, South Carolina, and Virginia.

[View Full Press](#)

USDA Offers New Crop Insurance Program for Producers Using Controlled Environments

October 2 – USDA Announced a new crop insurance program designed for agricultural producers who use controlled environments in their operations. The new Controlled Environment program from RMA is specifically for plants grown in fully enclosed controlled environments and provides coverage against plant diseases subject to destruction orders. Available beginning in the 2024 crop year, the Controlled Environment program provides a risk management resource for urban, specialty crop, and organic producers who often use controlled environments as a major part of their operations. The Controlled Environment program is a dollar plan of insurance, which bases the insured's guarantee on inventory values reported by the producer, and provides coverage against plant diseases when the plants must be destroyed under a federal or state destruction order.

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USDA Updates Crop Insurance for Sugar Beets Making Early Harvest Adjustments Optional

November 15 – USDA is revising its Sugar Beet crop insurance policy to make the early harvest adjustment feature optional for producers. RMA is offering this flexibility beginning with the 2024 crop year for most program areas and beginning with the 2025 crop year for Imperial County, California. The update is published in the Federal Register. This recent rule revision will now allow producers to opt-in to the early harvest adjustment. Producers will be required to select the option by the sales closing date. The producer will also choose which years from their APH database will include the adjusted early harvest yields.

[View Full Press Release](#)

USDA Modifies Deadline to Purchase New Shellfish Pilot Crop Insurance Coverage

November 17 – USDA is modifying the deadline for oyster producers to purchase the new shellfish pilot crop insurance program until Dec. 15, 2023. RMA announced the new program on Sept. 29, 2023. The first sales closing date was initially set at Nov. 30, 2023, but will now be Dec. 15, 2023, with the insurance period beginning Jan. 1, 2024. The sales closing date for subsequent crop years will be Nov. 30. This program is a new plan of insurance, which requires additional effort to train agents and update insurance companies' forms and software systems.

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USDA Expands Crop Insurance Coverage for Sesame Nationwide

November 17 - USDA is now offering crop insurance for sesame producers nationwide. Beginning in the 2024 crop year, RMA is expanding the Actual Production History (APH) plan to allow producers to request written agreements anywhere sesame or a similar crop has been grown successfully. RMA is expanding the program in response to requests from sesame producers. The APH plan is specifically for clean, dry sesame. In the 2023 crop year, producers insured more than 35,000 acres of sesame with more than \$9 million in liabilities. The sesame APH plan of insurance is already available in select counties in Alabama, Georgia, Kansas, Oklahoma, and Texas without a written agreement. Prior to the 2024 crop year, written agreements were limited to specified counties. Producers will now be able to request written agreements anywhere sesame or similar crops such as cotton, wheat, and grain sorghum are successfully grown.

[View Full Press Release](#)

USDA Continues to Build Upon its Expansion of Enterprise Unit Possibilities to Offer Greater Crop Insurance Options

December 1 – USDA is further expanding the opportunities for producers to consider Enterprise Units as risk management options. The RMA is expanding Enterprise Unit availability to additional specialty crops and other actual production history (APH) crop programs. Together with the six crop types announced July 6, 2023, for Enterprise Unit protection, these crops could benefit from the availability of Enterprise Units where they were previously unavailable. This expansion meets producer requests for Enterprise Units and will provide producers with more options to manage their risk. An Enterprises Unit allows a producer to insure all acres of the insured crop in the county together, as opposed to other unit structures that separate the acreage for insurance. Enterprise Units are attractive to producers due to lower premium rates offered to recognize the lower risk associated with the geographic diversification. In general, the larger the Enterprise Unit, the lesser the risk, and the greater the Enterprise Unit discount.

[View Full Press Release](#)

USDA Improves Crop Insurance to Better Support Conservation, Climate-Smart Practices

December 6 – USDA is updating the Federal crop insurance program to affirm the use of USDA conservation practices as Good Farming Practices for crop insurance. Recently, RMA updated the Good Farming Practices Handbook, as part of the agency's broader efforts to support conservation and climate-smart activities as well as to improve crop insurance for agricultural producers. The updated handbook recognizes all conservation practices offered by USDA's Natural Resources Conservation Service (NRCS) as Good Farming Practices for crop insurance. Essentially, appropriate use of NRCS conservation practices will have no impact on crop insurance coverage, which affirms how the rules have worked on the ground for years. Additionally, in the handbook, NRCS is recognized as an agricultural expert resource for cover crop management systems.

[View Full Press Release](#)

USDA Launches Workshops on Livestock Risk Management Products

December 18 – USDA is hosting more than a dozen in-person and virtual workshops this winter for producers to learn about new and expanded livestock risk management products. The "Livestock Roadshow," hosted by RMA, will highlight policy improvements based on feedback from America's livestock producers as part of the agency's broader outreach and education efforts. Producers attending the Livestock Roadshow events can expect to learn more about: Annual Forage, Dairy Revenue Protection, Livestock Gross Margin, Livestock Risk Protection, Pasture, Rangeland, and Forage, and Weaned Calf Risk Protection.

[View Full Press Release](#)

UPDATE: *Seeding the Future Leadership Class*

Members of AACI's leadership development program, Seeding the Future, completed their last two courses during roughly the last half of 2022. Congratulations to our Seeding the Future participants on their hard work and development as leaders in our industry.

Leadership Class Update

As noted in the 2023 mid-year report, AACI kicked off the second class of their leadership development program last May with the first course, "History & Mission." During this, participants learned about the history of AACI and the federal crop insurance program and heard from two professionals about the importance of trade associations like AACI. They also met with several USDA officials and staff on the House Agriculture Committee to learn more about their respective roles in government.

In November, AACI's leadership class returned to Washington, D.C. for the second course of their program, "Political & Policy." This course provided an understanding of policy development and implementation through the legislative and executive branch decision-makers and other leaders of agriculture and conservation organizations.

First, they met with Sen. Tina Smith's (D-MN) chief of staff, who gave an overview of his role and broke down the different functions of a Senate office. He explained how Senate and House offices operate as their own businesses, and each is designed differently based on the needs and preferences of the member. Next, the group sat down with Trevor White, Sr. Professional Staff on the House Agriculture Committee, and Alison Slagell, Deputy Chief of Staff for Rep. Frank Lucas (R-OK). The two highlighted the differences between a committee staffer and someone in the personal office. The final meeting of the first day was a roundtable with several representatives from commodity and conservation groups, who touched on a range of topics, including

the importance of agriculture coalitions in D.C. and political action committees. Then, the class had a private reception and dinner with Rep. Jimmy Panetta (D-CA) and Rep. Sharice Davids (D-KS). Both Members highlighted their priorities in agriculture, such as the need for a strong crop insurance program. The group closed the day out with a private night tour of the monuments. They visited the Washington Monument, World War II Memorial, the Lincoln Memorial, the Vietnam Wall, the Jefferson Memorial, and the MLK Memorial.

On day two, AACI staff held a Policy 101 presentation to review the basics of the legislative process, including the role of leadership and committees, the dynamics of the 118th Congress, and how priorities go from idea to law. After the presentation, a small panel discussed how the Hill, the administration, and stakeholders work together on specific issues, including the Farm Bill. Next, the group met with USDA's Office of Congressional Relations (OCR), which explained how OCR serves as the liaison with Congress and stakeholders. They also touched on how they communicate the Secretary's priorities with all the necessary people and keep the Secretary apprised of the priorities of Congress and stakeholders' priorities. Finally, the group had lunch with Rep. Brad Finstad (R-MN), who sits on the House Agriculture Committee and is currently Chairman of the Nutrition Subcommittee. The Congressman noted that he's one of the few members who still owns and operates a family farm and explained how he uses that experience to educate some of his colleagues from more urban areas.



Leadership class participants include:



Liz Bair –
Great American Insurance Group



Kale Love –
Great American Insurance Group



Kellen Corbett –
Rain & Hail Insurance



Andy Martin – AgCountry
Farm Credit Services



Hope Floberg –
NAU Country Insurance



David Moll –
GreenStone Farm Credit
Services



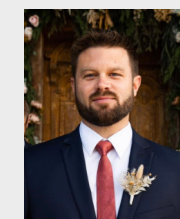
Jill Jansen –
Great American Insurance
Group



Wes Moss –
Storm Insurance



Joe Kirksey –
Gallagher



Jason Stoermer –
Storm Insurance



Mark Krakau –
Rain & Hail Insurance



Tom Timko –
Compeer Financial

2023 AACI Political Action Committee

TOTAL MONEY DISTRIBUTED TO HOUSE AND SENATE CAMPAIGNS

\$125,000

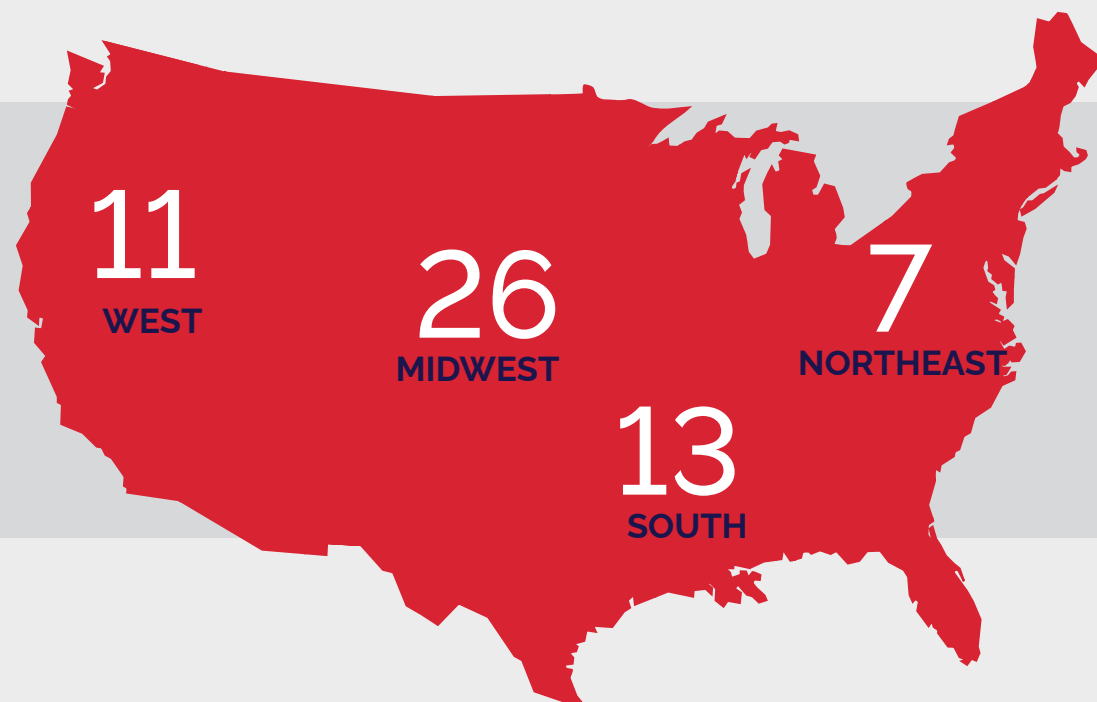
MONEY RAISED TOWARDS AACI PAC FROM OUR MEMBERSHIP

\$138,431

(includes Type I and Type II contributions)

CONTRIBUTIONS TO CAMPAIGNS BY REGION

The map below depicts the regional breakdown of campaigns AACI PAC supported throughout the country.



AACI-PAC Raffle

How to Enter the AACI-PAC Raffle: You will receive one entry for the AACI-PAC raffle for each \$50 you contribute to AACI-PAC. Winners will be drawn before AACI's mid-year and end-of-year reports are published.

Congratulations to 2023 End-of-Year PAC Raffle Winner Brian Gugat from Rain & Hail.

Thank You To Our 2022 AACI-PAC Contributors

PAC CHAMPION \$5,000

Carothers, Dan
Rain & Hail PAC

PAC LEADER \$2,500 – \$4,999

Carothers, Douglas
Deterding, Kelly
Pearson, William
Snider, Todd

PAC TRAILBLAZER \$1,500 – \$2,499

Davenport, Michael
Deal, Michael
Grimsley, Gene
Jakway, Douglas
Janicek, Kenneth
Korin, Jim
Larck, Shane
Leighton, Bradley
Perry, Dale
Svingen, Kevin

PAC PIONEER \$500 – \$1,499

Allison, Mark
Arguelles, Josh
Arnold, Scott
Atkinson, Jordan

Backer, Adam
Bafia, Joseph
Bair, Liz
Biewer, Dennis
Bird, Daniel
Bird, Rick
Bird, Robert
Brallier, Andy
Chrystal, John
Copeland, Tim
Domer, Jay
Eslinger, Wade
Eversole, Craig
Floberg, Hope
Foster, Shannon
Frelich, Steve
Gaynier, Michael
Gonzales, Craig
Goodman, Andrew
Gugat, Brian
Hall, Hunter
Hardt, Phil
Hinders, Randy
James, Jon
Jansen, Jill
Jensen, Jared
Klein, Matthew
Lorimer, William
Love, Kale
Maus, Brock
McGrath, Phillip
Meyer, Brad
Meyer, Jeff
Morrison, Richard
Mosman, Mark
Nesemeier, Chad
Norrish, Scott
Peachey, Nancy Sue
Perry, Kyle
Peterson, Michael

Rieger, Mark
Rohling, Ron
Rosenthal, Mitch
Schmode, Anthony
Smith, Jason
Thomas, Randy
Tinnell, Clay
Trampel, Roger
Twomey, Robert
Weaver, Shane
Wilson, William

PAC PATRON \$250 – \$499

Althouse, Kyle
Anderson, Levi
Beeley, Robert
Blazel, Mike
Bogan, Ricky
Burghduff, Kenneth
Byrd, Jared
Corbett, Kellen
Covalt, Dallas
Crowley, Daniel
Cunningham, Carolyn
Currie, Mark
Dahlquist, Dalys
De Nooy, Jonathan
Downing, Troy
Emerson, Teresa
Erickson, Darrin
Finlayson, Jamie
Flemmer, Erin
Fransen, Shari
Froslee, Jeffrey
Funk, Mark
Gauer, Michael
Goldhahn, Lynn

Graunke, Lucas
Grefsrud, Rollin
Grout, Crystal
Hahn, Annette
Hanson, Michael
Hedrick, Brooke
Hoffman, Joe
Hudson, Rebecca
Humfeld, Randy
Isaackson, Clint
Kerber, Cory
Klais, Glen
Kluge, Chris
Krueger, Casey
Krutlz, Adam
Kvalevog, Shane
Lassey, Paul
Leibbrand, Richard
McGarvey, Matthew
Munoz, Kristina
Nedved, Monica
Peterson, Brady
Phillips, Toby
Ross, Nick
Rowekamp, Jason
Ryan, Kathryn
Sheeley, John
Sisk, Kyle
Throckmartin, Ryan
Treimer, Kerry
Umberger, Patrick
Van Weelden, Andrew
Veenstra, Bradley
Vinson, Robert
Vogt, Randy
Witt, Eric

PAC SUSTAINER \$25 – \$249

Abner, Andrew
Adams, Michelle
Adams, Kane
Albrecht, Leland
Anderson, Dwight
Arnold, Mark
Backer, Jeff
Bailey, Ann
Baker, Nathan
Bartling, Bradley
Bausch, Rick
Beans, Terry
Begner, Elsie
Bendorf, Ivan
Bendura, Kyle
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